

## Description

- Slitigenz is a technology company providing solutions for building and developing website applications, mobile applications and cloud computing solutions for global businesses.
- We are a team of young, hard-working and enthusiastic programmers, worth to mention, all of us are gen Z. We believe that the innovations in the industrial revolution 4.0 will change the world in a better way. To be a part of that revolution you will need to strive to learn and develop yourself continuously.
- With a great mission and vision, Slitigenz needs the support and companionship of the Sales Consultant team in prospecting and closing deals with global businesses.

## Scope of work

- Plan to search for and reach potential clients
- Build and develop a long-term relationship with clients
- Discuss and consult with clients about appropriate technology solutions (work with technical team)
- Ensure the process of interacting with clients is continuous and effective
- Build and develop collaborative relationships with partners

## Working form

- Work both onsite and remote
- Onsite: At least 3 hours per day, 5 days per week and weekly meetings
- Slitigenz's headquarter: No. 6, lane 88, Cau Giay street, Hanoi, Vietnam
- Remote: Encourage at least 5 hours per week

## Skills

- Have a basic English communication skill
- Confident and proactive in communicating and negotiating with clients/partners
- Get into the habit of listening and absorbing the opinions and feedback of clients, then provide ideas for the solution
- Ability to self-study, self-reading and adapt to changes in work
- Determined and persistent in pursuing the set goals
- Have basic skills in using office softwares and tools (MS Office is required, CRM softwares is a plus)
- Have a long-term interest and orientation in the field of technology

- Have a overview technical knowledge is a big plus
- Experienced with same role is a plus

## Benefits

- To learn and develop knowledge and skills according to this career development roadmap
- Net monthly payroll: 2,000,000 VNĐ
- Additional commission for every participating projects
- Additional monthly performance bonus
- Review payroll and working level every 6 months
- Basic welfare level: participating in dining, teambuilding, company travel activities,...


## How to apply

- Apply directly at: <https://slitigenz.io/join-our-team/>
- Or send your CV to team@slitigenz.io

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**Slitigenz - Conquer the latest technologies with the next generation of developers.**

 <https://slitigenz.io>

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 [welcome@slitigenz.io](mailto:welcome@slitigenz.io)

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